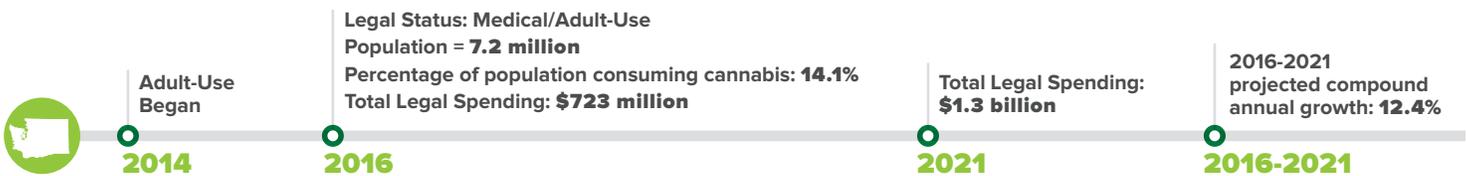


WASHINGTON



A SNAPSHOT OF LEGAL CANNABIS IN THE EVERGREEN STATE



OVERVIEW:

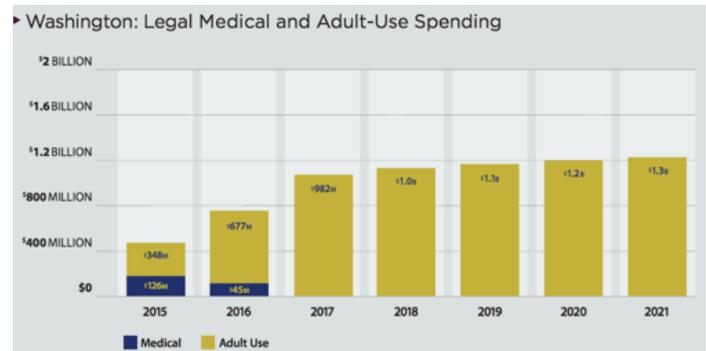
- The Washington Marijuana Legalization and Regulation known as Initiative 502, was on the November 6, 2012 statewide ballot in Washington as an Initiative to the Legislature, where it was **approved**.
 - The measure legalized the production, possession, delivery and distribution of marijuana. The initiative regulated the sale of small amounts of marijuana to people 21 and older.
- Washington has a high tax rate on cannabis: **37%** sales tax and **8%** local tax.

MARKET DATA:

- Total spending on legal cannabis in Washington reached **\$723 million** in 2016, up **49%** from 2015.
 - This strong growth came despite the 2016 wind-down of the state's medical system.
- In the 2016 fiscal year, Washington state gathered **\$461.6 million** of taxable retail sales of adult-use cannabis.
 - That garnered over **\$30 million** in state retail sales tax, and over \$11 million dollars in local retail sales tax.
- By 2021, total sales of cannabis in Washington will near **\$1.3 billion**.

REGULATORY ENVIRONMENT:

- After legalizing adult-use cannabis in Washington, the medical and adult-use markets merged. Beginning in July 2016, previously operating medical dispensaries are required to possess a retail license issued by the Washington State Liquor and Cannabis Board (LCB) in order to operate.
- The Washington Liquor and Cannabis Board approved an expansion of the retail system in 2016 with an increase of **222 retail stores**.
 - As of October 2016, there were 556 registered adult-use business permits.



Data courtesy of The Arcview Group and BDS Analytics.

FOR MORE INFORMATION

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